

Agent Professional Co., Ltd. operates a procurement and sales business to help our customers around the world obtain the products they want, when they want them. Our products include medical equipment, medical products, sanitary products, medical systems, and medical vehicles such as mobile screening vans and ambulances, as well as a variety of other products, including raw materials, machinery, real estate, and even labor. (We are unable to procure weapons, narcotics, and other items that are subject to restrictions.) Our company began as a distributor of medical equipment, medical supplies, and sanitary products, but now we procure and sell a wide range of products.

As globalization progresses, a variety of products, raw materials, and parts are traded across borders. Purchasing products from various regions offers benefits such as cost reductions, improved product quality, diversified suppliers, and a stronger supply chain.

However, the world is facing various risks, including rising prices due to war and conflict, and more recently, Trump tariffs. These risks are driving prices even higher. However, nations and their people must continue to work tirelessly. Countries run on people, goods, and money. There are also countries around the world where goods are in short supply, or where people want to buy things but are unable to. Even in such environments, necessary goods and products must be purchased. However, trade restrictions and the effectiveness of international relations mean that many countries cannot purchase the products they want. We would like to introduce the benefits of our global product sourcing.

- Cost reduction: Prices vary around the world, from products, raw materials, machinery, and real estate to labor. Finding affordable and appropriate options can reduce costs.
- Quality improvement: While low cost was previously emphasized over quality, high quality has now become an important factor in procurement. Certain regions and countries may have advanced technology and expertise. By researching the characteristics of such regions, it is now possible to procure high-quality products.
- Cultural and language differences: Misunderstandings and miscommunication are more likely when dealing with suppliers with different cultures and business practices. For example, important points may not be conveyed during contract negotiations. That's why we offer support in a variety of languages.

- Ensuring product quality: When procuring materials, parts, products, etc. from overseas suppliers, the manufacturing process cannot be seen, which can lead to a high rate of defects. To prevent this, we implement strict quality control processes (for example, inspection) and stringent sales contracts.
- Risk of delivery delays: Procurement from overseas often requires time for logistics and customs clearance, which carries the risk of delivery delays. Furthermore, with sea transport, delays can occur due to unforeseen factors such as weather, port congestion, and the risk of encountering illegal activities such as piracy. To address this, we set ample delivery dates and work to secure alternative suppliers.

At Agent Professional Co., Ltd., we travel all over the world and conduct highly systematic activities. We invite you to experience our business services for yourself. We look forward to hearing from you.

Detailed content in various languages

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